



## Jobs Description Form

<b>Company Name:</b>	goSMAC Sdn. Bhd.	
<b>Brief Company Profile</b>		
<ul style="list-style-type: none"> <li>A technology company focusing on developing Social, Mobile, Analytical &amp; Cloud (SMAC) platform for the world.</li> <li>We develop platform that could help make positive impact to businesses, consumers, humanity and the world.</li> <li>Our mission is to “make life better” vis-à-vis SMAC platform.</li> </ul>		
<b>Job Title</b>	<b>Job Closing Date</b>	
Business Development Executive aka BizDev Pikachu	15-Nov-2016	
<b>Job Responsibilities</b>		
<ul style="list-style-type: none"> <li>Present, share and educate goSMAC platforms to businesses, consumers, and relevant segments</li> <li>Recruit, develop, manage and support strong and productive business partners</li> <li>Develop presentation content and conduct training sessions to business partners and targeted segments</li> <li>Responsible for business revenue and profitability</li> </ul>		
<b>Skills &amp; Competencies Requirements</b>		
<i>Technical/Functional/Hard Skills</i>	<i>Behavioural/Soft Skills</i>	<i>Qualifications</i>
<ul style="list-style-type: none"> <li>Strong communications and presentation skill</li> <li>Strong PowerPoint skill for content development</li> <li>Good understanding of marketing</li> <li>Fundamental understanding of revenue and profitability</li> </ul>	<ul style="list-style-type: none"> <li>Committed &amp; dedicated</li> <li>Responsible &amp; dependable</li> <li>Team player</li> <li>Can-do attitude</li> <li>Great people skill</li> <li>Passionate about learning</li> </ul>	<input type="checkbox"/> Diploma <input checked="" type="checkbox"/> Degree <input checked="" type="checkbox"/> Masters
<b>Candidate Preference</b> <i>(Please tick whichever appropriate)</i>		
<input type="checkbox"/> School of Computing & Technology <input checked="" type="checkbox"/> School of Business & Management <input type="checkbox"/> School of Engineering	<input checked="" type="checkbox"/> Full Time <input checked="" type="checkbox"/> Internship <input checked="" type="checkbox"/> Contract	<input checked="" type="checkbox"/> Local Students <input checked="" type="checkbox"/> International Students Number of Vacancy: <u>  3  </u>

### Employer Contact Details

<b>Contact Person:</b>	Lee Yap	<b>Tel:</b>	+60 3 4294 1600
<b>Designation:</b>	HR	<b>Fax:</b>	+60 3 4294 3600
<b>Website:</b>	<a href="http://www.wecash.my">www.wecash.my</a> / <a href="http://www.gosmac.mobi">www.gosmac.mobi</a>	<b>Email:</b>	talent@gosmac.mobi
<b>Address:</b>	Kuala Lumpur		